

What Differentiates Us?



<p>ANDREW LOW Chief Executive Officer</p>	<ul style="list-style-type: none"> Andrew is the Chairman and Chief Executive Officer of RedBridge Grant Samuel and has more than 22 years of experience in corporate finance, mergers & acquisition advice, banking, capital markets and principal investment in Australia, Asia, Europe and North America. Prior to establishing RedBridge Grant Samuel, Andrew chaired the Global Operating Committee of Macquarie Capital Advisers and was Co-Head of the global Financial Institutions Group. He was Macquarie Capital's Head of Asia from 2004 - 2010 and led the deal team for the acquisition of the ING Barings Securities business as well as the subsequent growth of Macquarie across 12 offices into one of the leading investment banks in the region. Andrew also had global responsibility for Telecommunications, Media, Entertainment & Technology (2001-2007) at Macquarie and was Vice-Chairman of the Sino-Australian Trust Company in Shanghai. Andrew is a Fellow of the Financial Services Institute of Australasia, an Asia21 Emerging Leader of Asia Society and a Member of the Committee for Sydney. He sits on the Executive Committee of the Australia Japan Business Council, the Board of the Australia Korea Business Council and the Advisory Board of the China Studies Centre at University of Technology Sydney. Andrew was appointed by the Federal Government to sit on the Australian Takeovers Panel, the body which reviews and regulates corporate control transactions and disputes in Australia.
<p>JOHN MORRISON B.E. (Hons) MBA Managing Director</p>	<ul style="list-style-type: none"> John Morrison joined Grant Samuel in 1992. John has been involved in a wide variety of transactions and assignments including acquisitions, divestments, mergers, capital raisings and takeovers. He has significant experience in the resources industry. Prior to this he worked for two years in broking and four years in engineering in Australia and the United Kingdom. John is currently a non-executive director and Chairman of Signature Capital Investments Limited and previously served as a non-executive director for Minara Resources Limited.
<p>MARK DORNEY Managing Director</p>	<ul style="list-style-type: none"> Prior to joining RedBridge Grant Samuel, Mr Dorney was an Executive Director of Macquarie Group Limited/ Macquarie Bank Limited. Joining Macquarie in 2004, Mr Dorney was a director of Macquarie Regional Radioworks (Radioworks), of RG Capital Radio and DMG Regional Radio, CEO of Macquarie Media Group (MMG), director of Taiwan Broadband Communications (TBC), director of Southern Cross Broadcasting (SCB) and a director of ACM.
<p>JAMIE OSBORN Managing Director</p>	<ul style="list-style-type: none"> Jamie Osborn was a Managing Director at Macquarie Group Limited, where he joined in 2004 in Australia and subsequently relocated to Singapore. His primary focus at Macquarie was providing advice to clients on mergers and acquisitions - public market takeovers, cross border M&A, takeover defense, and private company auctions. Prior to joining Macquarie, Mr Osborn worked for investment banks in New York (W.R. Hambrecht and SoundView) and London (J.P. Morgan).

Other Executives

Ross Grant (Director)

Ross Grant established Grant Samuel in 1988 as a specialist corporate finance firm. Ross has been one of Australia's best known corporate advisers, dating back to his role with Macquarie Bank in the 1980s. He is regularly asked to provide strategic advice to boards and CEOs.

He was previously an Executive Director of Macquarie Bank Limited having joined Hill Samuel Australia Limited (the predecessor of Macquarie Bank Limited) in 1975.

Ross Grant is a Director of The Centre for Independent Studies and a Director of Australian Wildlife Conservancy.

Doug Bartlett (Director)

Doug has over 20 years corporate finance experience including mergers and acquisitions, capital raisings and private equity. Doug is also a director of Grant Samuel Funds Management.

Prior to Grant Samuel, Doug was a director of Byvest (Grant Samuel associate), a consultant at Pappas, Carter, Evans & Koop (now Boston Consulting Group) and worked as a civil engineer for four years on building, infrastructure and mining projects in Australia and the United States.

Warwick Earl (Director)

Warwick joined Grant Samuel in the corporate advisory group in 2005. He has gained experience across several industries in both transactions and equity raisings, including specific experience with Asian resources transactions. Prior to joining Grant Samuel, Warwick worked in the Mergers and Acquisitions team of national law firm Minter Ellison, providing clients with a wide range of transactional and capital markets advice.

Warwick has had significant experience in the resources sector, in particular iron ore and coal, and was a key member of the Redbridge Grant Samuel team that advised Chengdu Tianqi in its successful acquisition of Talison Lithium.

Ashley Ozols (Director)

Ashley joined Grant Samuel in 2011, having spent over eight years in Macquarie Capital Advisers in both Sydney and New York.

He has advised on a broad range of corporate advisory transactions including Australian, Asian and North American public company takeovers, trade sales, capital raisings, corporate restructurings and financings for companies across a variety of industries including infrastructure, transportation and logistics, business services, media, general industrials and resources.

Advisory Board

Mark Johnson, AO (Order of Australia)

Mark Johnson is Chairman of the Australian Financial Centre Forum and a principal author of the Johnson Report on Australia's financial sector. He was a member of the APEC Business Advisory Council (ABAC) for 8 years and Chairman of ABAC in Sydney in 2008.

Mr Johnson retired as Deputy Chairman of Macquarie Bank in 2007 and is also a former Chairman of AGL Limited, Macquarie Infrastructure Group and the Australian Strategic Policy Institute. He is a member of the Board of Governors of the Institute for International Trade at the University of Adelaide and a Life Governor of the Victor Chang Cardiac Research Institute.

Simon Murray, CBE (Commander of the British Empire) & French Legion of Honour

Simon Murray is currently an independent director of a number of leading global companies such as Glencore, Cheung Kong, Sinoforest and Richemont. Mr Murray is a renowned adventurer and explorer and Founder and Chairman of GEMS, one of Asia's longest established and successful private equity funds.

Mr Murray has worked in Asia for over 40 years principally, with Jardine Matheson and Hutchison Whampoa where he was Group Chief Executive, leading that company's entry into mobile telephony and energy. He has been Executive Chairman of Deutsche Bank in Asia-Pacific, Chairman of Macquarie Capital in Asia and a director of Vodafone PLC.

Yoshihiro Watanabe

Yoshihiro Watanabe is Managing Director of the Institute of International Monetary Affairs and Chairperson of the Japan-India Business Cooperation Committee. He has been a member of the APEC Business Advisory Council (ABAC) since 2008, having been appointed by the Prime Minister of Japan to make recommendations for APEC regional integration.

Mr Watanabe was previously Director of Mitsubishi UFJ Securities and Senior Managing Director at Bank of Tokyo-Mitsubishi UFJ Financial Group, where he remains in a senior advisory capacity.

Peter Margin

Peter has many years of leadership experience in major Australian and International food companies. His most recent role was as Chief Executive of Goodman Fielder Ltd, and prior to that Peter was Chief Executive and Chief Operating Officer of National Foods Ltd. Peter has also held senior management roles in Simplot, Pacific Dunlop, East Asiatic Company, and Heinz.. Peter is currently a director of Bega Cheese Ltd, PMP Ltd and Nufarm Ltd.

John Conde

John is Chairman of BUPA Australia, Sydney Symphony and Destination NSW. He is Deputy Chairman of Whitehaven Coal Limited, President of the Commonwealth Remuneration Tribunal and Director for Dexus Property Group, the AFC Asian Cup (2015) and the McGrath Foundation. He is also Chairman of the Homebush Motor Racing Authority Advisory Board and of the Australian Olympic (NSW) Fundraising Committee.