



## Country Investment Questionnaire

**1. Country/region 国家/地区:**

Malaysia 马来西亚

**2. What was the bilateral trade volume between China and your country in each of the past 5 years? Amount of foreign direct investment (FDI)?**

过去 5 年中，中国和贵国的双边贸易总额是多少？进入贵国的国外直接投资总额是多少？

*Malaysia-China Total Trade*

Year	Total Export (USD bil.)	Growth of Export (%)	Total Import (USD bil.)	Growth of Import (%)	Total Trade (USD bil.)	Growth of Total Trade (%)	Trade Balance (USD bil.)
2009	19.14	6.00	17.34	-9.26	36.48	-1.83	1.80
2010	24.87	30.13	20.62	19.11	45.49	24.89	4.25
2011	29.92	20.31	24.74	19.98	54.66	20.15	5.18
2012	28.72	-4.0	29.73	20.16	58.47	6.97	-0.99
2013	30.69	6.8	33.72	13.4	64.42	10.1	-3.03

Exchange rate: USD1 = RM3.15 (2013), USD1= RM3.09 (2012) (Source: DOS)

Foreign Direct Investment (FDI) in Malaysia rose to USD 141.3 billion in 2013 from USD 128.8 billion in 2012, an increase of USD 12.5 billion or 9.7 per cent

外商投资马来西亚的数据为 2013 年 1,413 亿美元，2012 年为 1288 亿美元，增长率为 9.7 %。

**3. What are the top 5 industries receiving FDI?**

贵国吸收国外直接投资最多的 5 个行业是哪些？



**CHINA Go ABROAD**  
Where China Meets the World  
中国与世界缘聚于此

The Top 5 industries are electrical and electronics industry, basic metal industry, transport equipment, chemical and chemical products and petroleum products industry

吸收外资最多的 5 个行业为电子电气行业，基础金属行业，交通设备行业，化学行业和石油行业。

**4. Are there any government programs to support foreign investors? Are there any industries in which the government encourages foreign investment with policies such as subsidies or preferred registration status?**

贵国是否有鼓励外国投资的政策，比如在某些行业有针对外资的政府补贴或公司注册优待？

● **Pioneer Status (PS) 新兴工业地位**

Income tax exemption, ranging from 70% to 100% of statutory income for a period of 5 to 10 years.

在 5 到 10 年内，公司按照其法定收入减免 70% 到 100% 的税收。

● **Investment Tax Allowance (ITA) 投资赋税减免**

ITA of 60% to 100% on qualifying capital expenditure incurred for a period of 5 to 10 years.

核准 ITA 的公司在五到 10 年内的合格资本支出享有 60% 的减免。

● **Reinvestment Allowance (RA) 再投资减免**

RA of 60% on qualifying capital expenditure

减免额是合格资本支出的 60%

Granted for 15 consecutive years commencing from the 1st year the investment is made.



**CHINA Go ABROAD**  
Where China Meets the World  
中国与世界缘聚于此

再投资减免可连续 15 年被享用，从第一次再投资那一年开始免除原材料的进口和销售税。

● **Import Duty and Sales Tax Exemptions** 进口税和销售税

Exemption from Import Duty on Raw Materials/Components

免除原材料/零件的进口税

Exemption from Import Duty and Sales Tax on Machinery and Equipment

免除生产机械与设备的进口和销售税

**5. Are there any industries in which foreign investment is restricted or prohibited?**

**贵国是否有限制或禁止外国投资的行业？**

In the manufacturing sector most products are open to foreign investments. There are restrictions to investments (local and foreign) in the manufacture of alcohols, tobacco products/cigarettes, any product that affects national and social safety and security.

制造业领域中多数行业对外资开放；对外资限制的行业有酒类、烟草产品、香烟和其他影响国家安全的产业。

In some services sector, there are joint venture requirements with locals for some services sub sectors.

在一些服务业领域中，有合作合资规定。

**6. What are your country's advantages over comparable regions for foreign investors, such as tax breaks?**

**与相似地区比较，贵国对吸引外资有何优势，比如税额减免？**



**CHINA Go ABROAD**  
Where China Meets the World  
中国与世界缘聚于此

Political & Economic Stability 稳定的政治及经济环境

Pro-business Government 支持商业发展的政府

Liberal Investment Policies 宽松的投资政策

Transparent Policies 透明的政策

Policy of Welcome 欢迎的政策

Well Developed Infrastructure 良好的基础设施

Harmonious Industrial Relations 和谐的劳资关系

Trainable & Educated Labour Force 受教育良好的劳动者

Quality of Life 生活质量高

Good Track Record 诚信记录

## **7. Are foreign investors eligible to receive visas and/or citizenship?**

### **What are the requirements?**

外国投资者是否能获得贵国的签证和（或）居民身份？对此有何其它要求？

Application for citizenship or permanent resident status are subject to the consideration of the government.

政府会考虑公民或者长期居留的申请。

Foreigners are eligible to apply for entry visas to seek employment, undertake work, or to stay in Malaysia.

外国人依法在马来西亚申请工作许可。



In the manufacturing sector, the guidelines to qualify for work visa is as follows:

Companies 公司	No. Of Post Eligible 可获得外籍岗位数量	Duration 任期
Foreign paid-up capital of US\$2 million and above 外资缴注册资本≥200 万美元	Up to 10 posts (including 5 key posts) 10 (包括 5 个关键职位)	<ul style="list-style-type: none"><li>• Key post – permanent 关键职位-永久</li></ul>
Foreign paid-up capital of more than US\$200,000 but less than US\$2 million 外资缴注册资本≥20 万美元,但小于 200 万美元	Up to 5 posts (including at least 1 key posts) 5 (包括 1 个关键职位)	<ul style="list-style-type: none"><li>• Exec. post – 10 years 执行类职位-10 年</li><li>• Non-exec. post – 5 years 非执行类职位-5 年</li></ul>

In the services sector, approval for work permit/work visas can be granted. The duration varies from sub-sector to sub-sector, and generally will depend on the requirements of the company.

在服务业领域，工作许可可以被授予，期限随行业不同而不同，一般根据公司的要求而变化。

Foreigners can also apply for long term multiple entry visas to stay for up to 10 years and renewable under the Malaysia My Second Home Programme (see [MM2H.gov.my](http://MM2H.gov.my))

外国人可以申请长期、多次往返签证，为期十年。外国人也可以申请马来西亚我的第二家园计划（点击查看 [MM2H.gov.my](http://MM2H.gov.my)）。



**CHINA Go ABROAD**  
Where China Meets the World  
中国与世界缘聚于此

**8. Please provide any additional comments or suggestions for foreign investors.**

针对在贵国投资，请补充其它您觉得必要的信息和意见。

Foreign investors can seek assistance from the Malaysian Investment Development Authority (MIDA) if they intend to invest in Malaysia. MIDA is the principal government authority and one stop agency that facilitate and assist foreign investors. For more details please refer to our website: [www.mida.gov.my](http://www.mida.gov.my).

如果外国投资者在马来西亚投资可以寻求马来西亚投资发展局的帮助，马来西亚投资发展局是政府负责促进外国投资的一站式和主要机构。如果需要详细信息请查询网站: [www.mida.gov.my](http://www.mida.gov.my)。