

## JC's Speech at the CODA Sino-Greek Forum

June 4, 2020

Good morning to our friends in Greece and good afternoon to our comrades in China!

ChinaGoAbroad (or **CGA**) is honored to have match - made this online forum with our long-term partner China Overseas Development Association (**CODA**) and our Greek member Belt and Road Associates.

We highly appreciate the presence of ministers from Greece in China as well as the support from the 2 national governments for the event by mobilizing precious resources at a time when the whole world is battling the coronavirus pandemic.

Without question, the forum is a bold online initiative aimed at promoting the bilateral investment and trade relations between our two countries as Covid-19 continues to rage and cripple the global economy. We certainly also hope that this precious opportunity will further facilitate business ties between China and Greece.

First, please allow me to say something about CGA. It is an online and offline advisory body which TransAsia Lawyers co-founded about 8 years ago with the support of CODA under the guidance of the National Development and Reform Commission which is a government agency under the State Council but above the various ministries. CGA prides itself on being the first Chinese-English bilingual membership and investment intelligence aggregator which has pulled together over 1 million members and subscribers globally. To supplement this dynamic online community, CGA also operates an offline consultancy offering bespoke and exclusive services such as matchmaking, legal and other professional services needed for cross-border investment.

We are lucky to have talented and long-standing partners in many global jurisdictions. One excellent example is our efforts in collaborating with our local partners in Indonesia to assist China Rail ultimately winning the bid for the Jakarta-Bandung rail project ahead of Japan Rail which had begun to lay the groundwork in Indonesia 5 years ahead of China Rail. Today we continue to work closely with our various country partners and industry experts from across the globe.

Please allow me to take this opportunity to briefly describe some of our key projects at present, and for each of which we also have a shareholding interest:

1. Fire extinguisher bomb: we are working with a safety and security technology firm based in Hunan province for the international marketing of its fire extinguisher bomb, which provides the first solution to wildfires that have become a worldwide calamity.
2. E-Wellness: this is a healthcare platform which offers a QR code that quickly checks your Covid-19 health status for interpersonal social distancing. We are assisting the developer with the international promotion of this platform.
3. Lithium battery: we have paired up with a battery maker to stimulate the sale of its high-performance lithium-ion batteries which provide more efficient, environmentally friendly and economical battery solutions.

In closing, I wish you a productive forum. Thank you.

[中文版本在下页]

## “中国走出去”平台创始人兼 CEO 张贞熙先生 发言稿

希腊朋友们早上好，中国同志们下午好！

ChinaGoAbroad (CGA) 很荣幸与我们的长期合作伙伴中国海外发展协会 (CODA) 和我们的希腊成员 Belt and Road Associates 合作，共同打造了这个在线论坛。

我们高度赞赏中希两国部长的出席和两国政府的支持，在全世界抗击冠状病毒疫情之际调集了宝贵资源。

毫无疑问，在 Covid-19 继续肆虐和削弱全球经济之时，该论坛是一个大胆的在线活动，旨在促进我们两国的双边投资和贸易关系。我们希望这一宝贵机遇将进一步促进中希两国的经贸关系。

请允许我简单谈谈 CGA。这是我 8 年前在国家发改委的指导下，在 CODA 的支持下共同成立的一个线上线下咨询机构。CGA 以成为第一个中英双语会员和投资情报聚合机构而自豪，该机构已在全球聚集了 100 多万会员和订户。CGA 亦运营线下咨询业务，提供跨境投资所需的定制和独家服务，如项目匹配、法律和其他专业服务。

我们很幸运，在许多全球范围内与有才华的长期伙伴合作。一个很好的例子是，我们努力与印尼当地合作伙伴合作帮助中铁击败日本竞争者（进入印尼市场比中铁早 5 年），最终赢得雅加达一万隆铁路项目的投标。今天，与我们的合作的行业专家来自世界各地。

以下列举几个我们正在进行中的项目。

1. 消防弹：我们与湖南省一家安防技术公司合作将其灭火弹产品推向全球，以应对全球灾难性野火。
2. 易康码：这个医疗平台可提供二维码快速确定您 Covid-19 健康状态，以便在与人接触时保持社交距离。我们正在协助开发商在全球推广该平台。
3. 锂电池：我们与一家电池制造商合作销售其高性能锂离子电池，提供更高效、环保和经济的电池解决方案。

最后，我祝论坛富有成效。谢谢大家！

2020-06-04